

如有任何查詢，歡迎聯絡我們

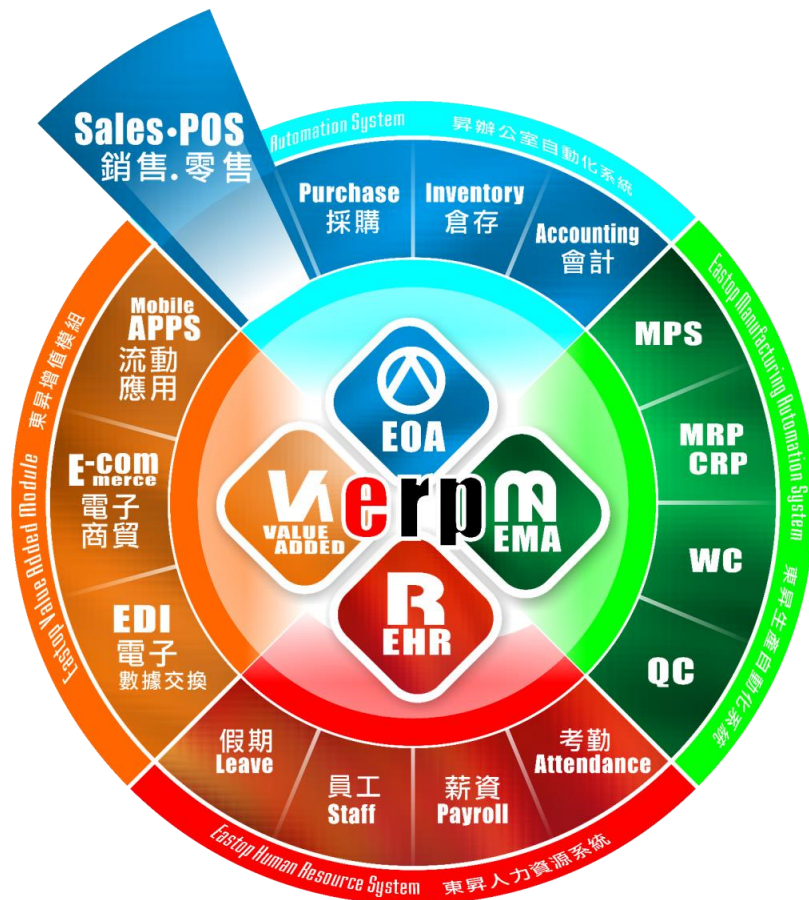
電話： 2357 9088

網站： [www.eastop.com](http://www.eastop.com)

## EASTOP COMPUTER CONSULTANTS LTD

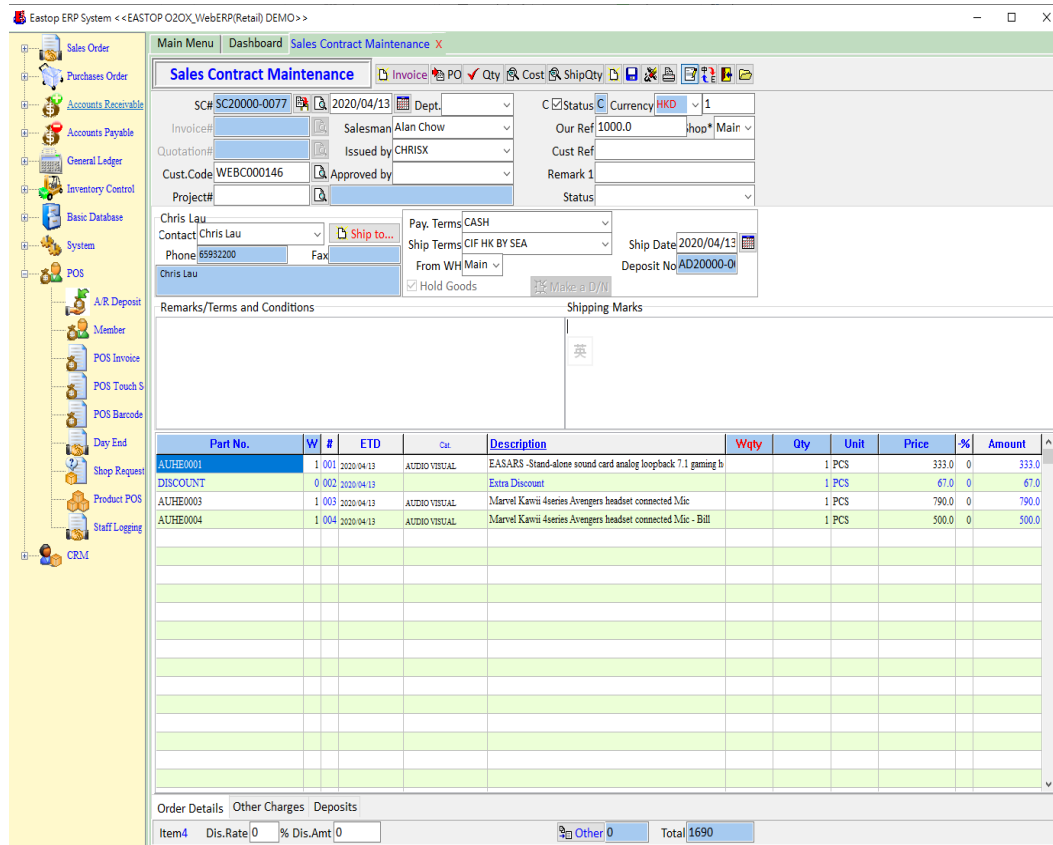
資訊科技服務供應商參考編號: **SP-556-253**

提供方案類別: **1,5,6,12**



- ❖ 成立於1993年，100%自主研發ERP系統開發商
- ❖ Microsoft認證ISV Solution合作伙伴
- ❖ 超過600間公司及超過6000位用戶，同時享用最新版本
- ❖ 互動介面設計工具: 所有畫面的控件\欄位\標籤容許修改位置及屬性
- ❖ 無縫度身定做工具: 容許不需修改執行程序(.EXE)，可以修改或增加功能後，仍可享有標準系統升級服務
- ❖ 開發團隊不斷提升系統功能，免費系統更新，客戶可使用系統長達20年以上，無須重新購買系統





## EASTOP ERP SYSTEM



Eastop POS System (ePOS)



Eastop Mobile Apps



Eastop e-Commerce System (online shop/e-Shop/B2B/B2C)



Eastop Office Automation System (EOA)

>Sales, Purchase, Inventory & Accounting

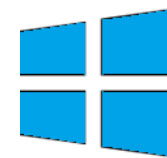


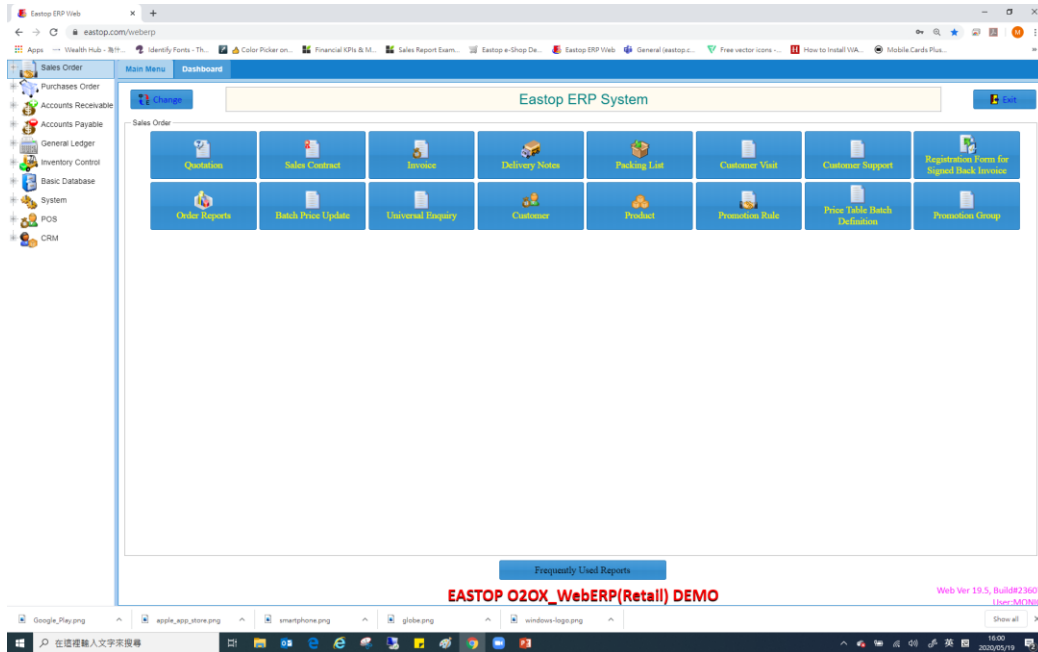
Eastop Manufacturing Automation System (EMA)



Eastop Human Resource System (EHR)

Support





## EASTOP WEB ERP SYSTEM

- ❖ 支援大部份網上瀏覽器, Edge, Chrome, Firefox, Safari.....
- ❖ 完全乎合遙距營商
- ❖ 銷售/採購/庫存及會計功能

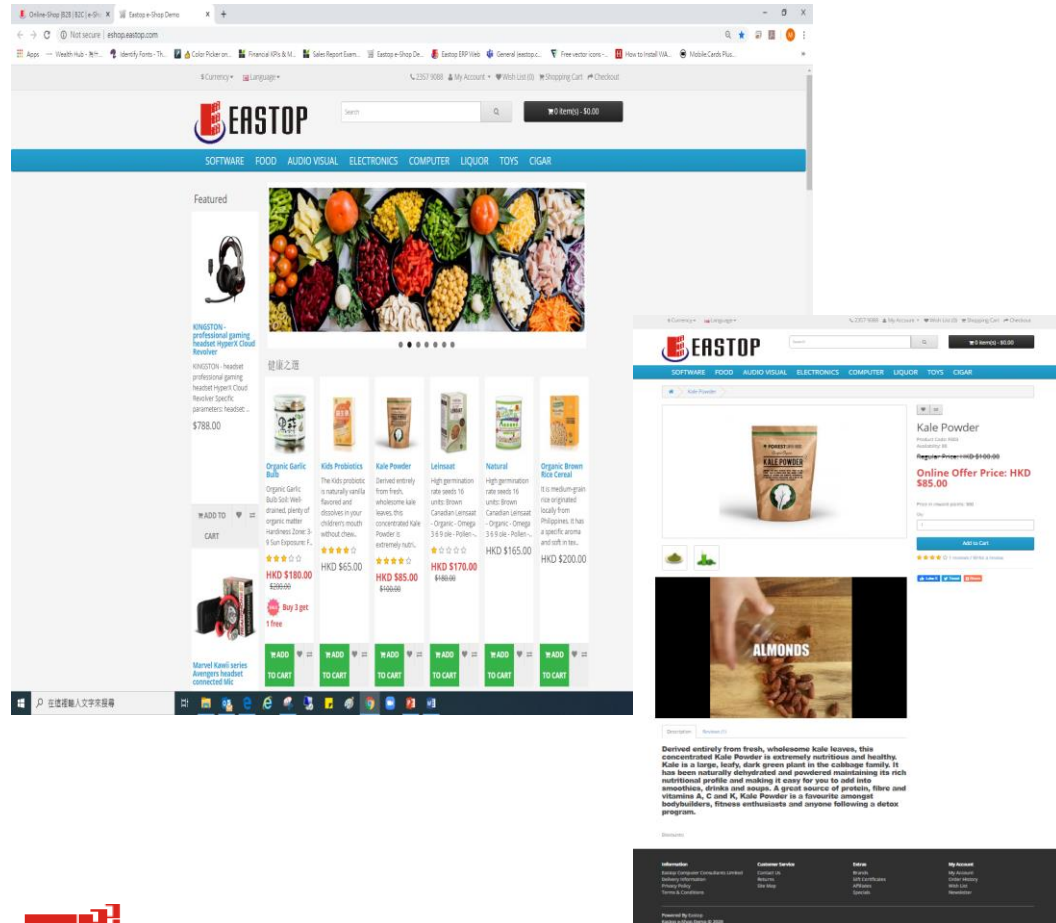
## EASTOP POS

- ❖ 功能： 訂金處理、智能付款系統、支援自取/送貨/安裝、店舖需求、自動派貨、會員管理、推廣規則處理、優惠券、盤點
- ❖ 支援“離線/連線”的系統操作
- ❖ 提供雲端伺服器租用



## EASTOP E-SHOP

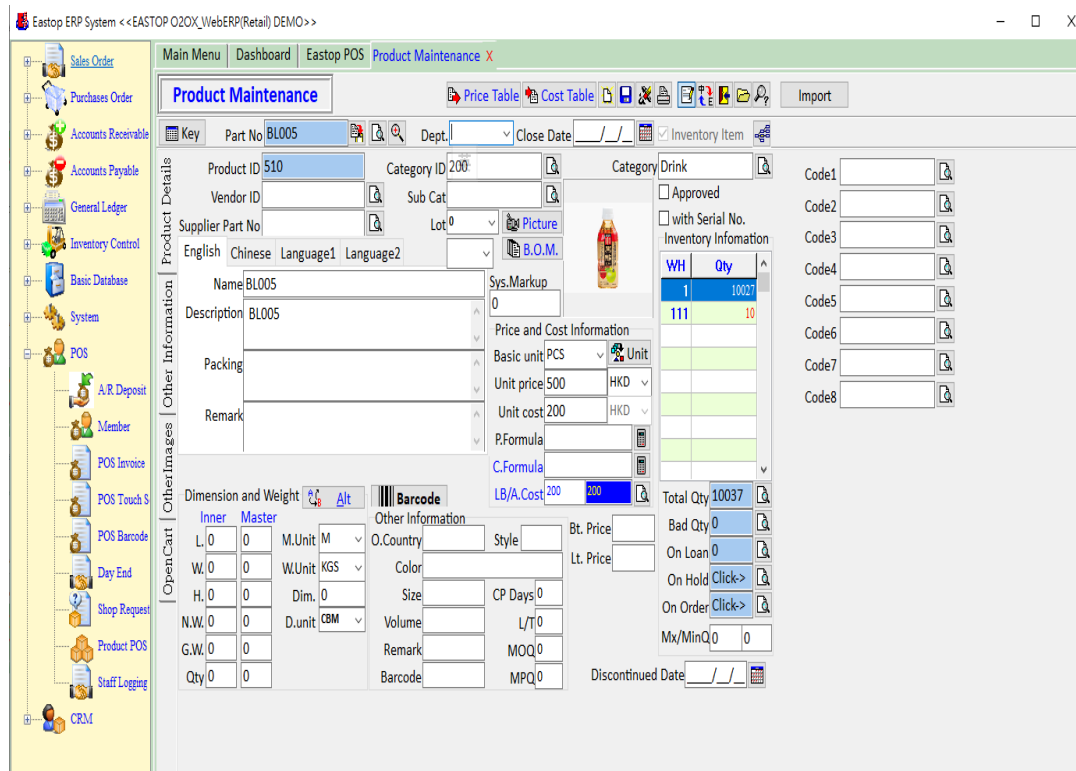
- ❖ EASTOP E-SHOP採用 OPENCART 開放源代碼商貿平台
- ❖ 擁有大量不同主題模版以供選擇
- ❖ RWD 響應式網頁設計，任何裝置下也可正常瀏覽
- ❖ 內建多種支付方式 VISA, MASTER, WECHAT PAY, ALIPAY...



網上商店示演，歡迎下載







## FEATURE OF EASTOP ESHOP

- ❖ OPENCART 跟 EASTOP ERP系統完全整合
- ❖ Eshop跟ERP整合於同一資料庫下運作
- ❖ 資料中央實時同步處理
- ❖ 客戶只需管理一個系統，簡化系統維護
- 如在ERP加入優惠推廣後，網店優惠同時更新
- ❖ 提供Cloud Web server hosting服務

客戶案例：樂本健 [https://www.eastop.com/pdf/healthsmart\\_2016-e.pdf](https://www.eastop.com/pdf/healthsmart_2016-e.pdf)



客戶用後分享：

- ❖ 配合三個銷售渠道
- ❖ POS 平台同時更新銷售數據
- ❖ 於 EOA 後台維護網站
- ❖ 庫存警報
- ❖ 網站與門市伺服器的內部數據同部更新
- ❖ 分析報告不需要數據挖掘



# SpotlightX Multimedia Omnichannel Customer Engagement (OCE)

- 全渠道零售 - 支持网络上客及留客

PROTEL COMMUNICATIONS LTD.

遙距營商計劃 (REF NO.: SP-368-680)

CAT 3,4&10

SIDNEY LOK – SALES DIRECTOR

MAY 27, 2020

R3.3.1



“疫情下shopping新常态”





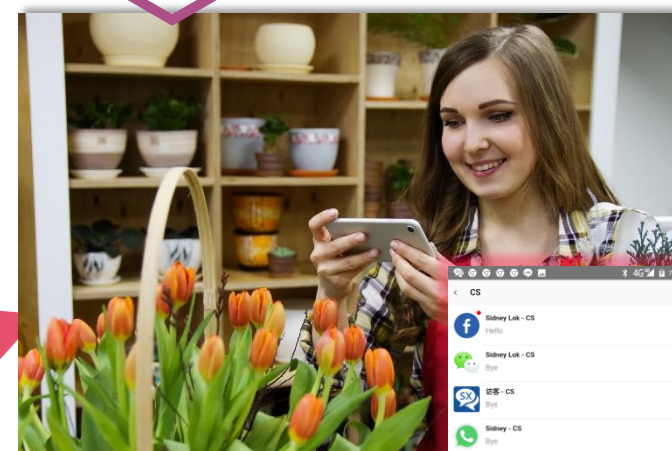
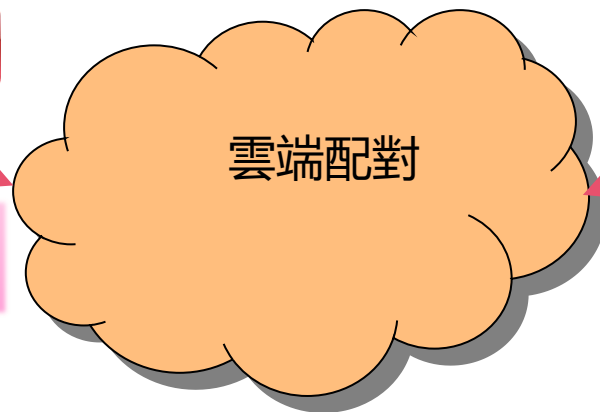
# "與店員網上對話" 給零售業的雲服務

"有冇新貨?"  
"邊件好?"  
"朋友生日、結婚、新居入伙, 有邊D貨啱佢地?"

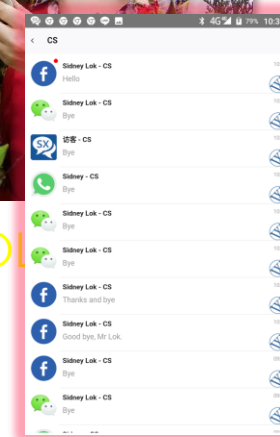
名牌 化妝品  
美容 錶 手袋  
時裝店 入口商  
禮物 買新車 瘦身  
出口商 珠寶  
時裝 護膚 酒店



客人



店員 (KOL)



統一用戶界面

# “Shop Entry-Package” (SEP)

- **SpotlightX** 多媒體全渠道客戶互動 (OCE) 雲服務，目標是為了爭取客人及留客人

- 運用數字渠道解答客戶查詢源於：
  - 公司網站上的實時聊天 **Live Chat** (不包括視象)
  - 公司 **Facebook** 粉絲專頁上的 **Facebook Messenger**
- 12個月 (買6個月、送6個月), 3位用戶雲服務  
包括：
  - 3 x SpotlightX 多媒體 Agent license 與 Facebook Messenger 及 實時聊天Live Chat 聯系 (WhatsApp, Wechat, 及 LINE 需另收費)
  - 3 x SpotlightX Messenger Mobile App license (Android) 與團隊互動 及 Mobile Agent functions
  - 3 x 多功能 **Samsung Galaxy Tab S6 Lite (10") Tablet**
  - 3 x 基本 Mobile Data Plan (\*Buy 1 year get 1 year more)

• 套裝價: HK\$60,000 (\*\*頭五十位登記HK\$48,000 for HKRMA Members 香港零售管理協會會員)

• 預算安裝時間: 收到 PO 及付費後 **2-3 星期** (\*\*\*)請預備好你的公司網站及 Facebook粉絲專頁)

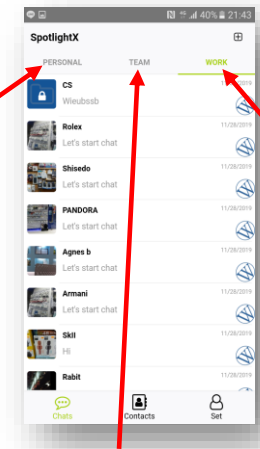
• 支援服務:

- 雲端 – 8小時 (0900-1700) x 5天 (星期一至五, 不包括假期), 通過遠程 Helpdesk
- Samsung Galaxy Tablet 及 Mobile Plan – (由 Mobile Services Partner's 基本服務計劃)

Personal Mode  
(For Private Messages)

Work Mode  
(For Customers,  
Partners and  
Suppliers)

Team Mode  
(For Internal Staff only)



Galaxy Tab S6 Lite





# 商務

- Sidney Lok – ProTel Communications Ltd.
- Tel: 90241797
- Email: [slok@protelnet.com](mailto:slok@protelnet.com)
- Product Details: <https://www.protelnet.com/en/spotlightxMultimedia.htm>
- Retail Article on “How Retailers recover from Covid-19”, April 2020: <https://www.strategyand.pwc.com/de/de/implications-of-covid-19/how-retailers-manage-and-recover-from-covid-19.pdf>
- Retail Article for “Shop’s New Normal”, April 2020: <https://www.mckinsey.com/industries/retail/our-insights/reimagining-stores-for-retails-next-normal>

# 『遙距營商計劃』方案及計劃簡介 網上講座

---

Start your AI journey with Tech Data

Harry Chan – Sales & Business Manager  
Email : [harry.chan@techdata.com](mailto:harry.chan@techdata.com)

# 4. Digital customer experience enhancement

## 客戶數碼體驗升級



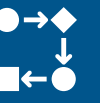
睇得明呢d廣東話?

Be a Salesperson?

Complex Rules?

Facebook only?

- Extend CS & Helpdesk support
- Interactive Communicate in a human way
- Support "Talk, See, Listen"
- Deliver the answer that you need
- Easily Co-work with your own applications
- Learn from Chat



# 12. Other online / custom-built / cloud-based business support systems

## 其他線上 / 度身訂造 / 雲端業務支援系統

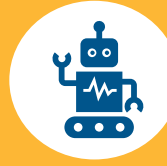
How do you deal with incoming financial documents daily?



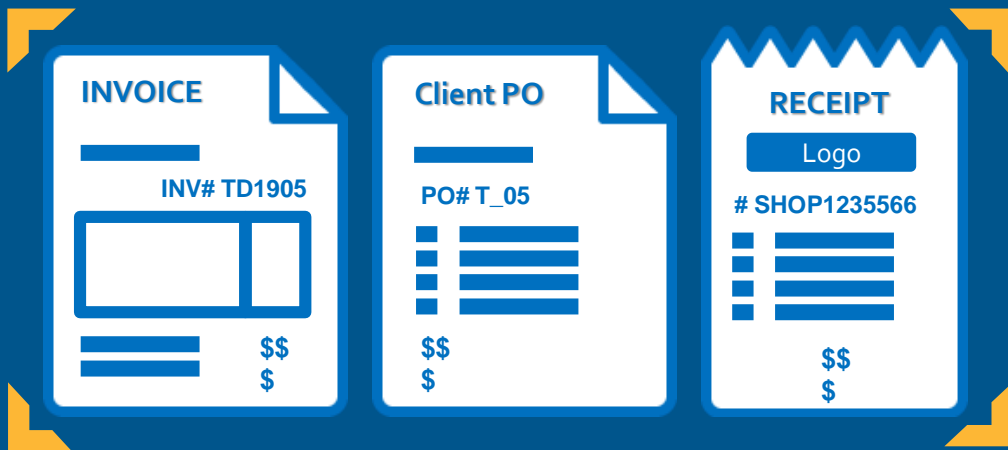
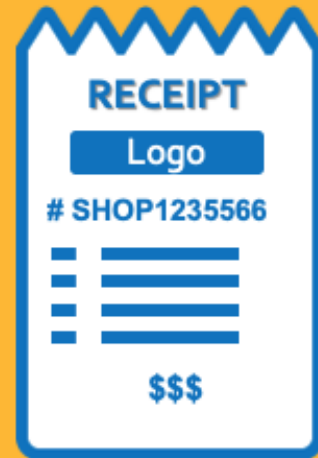
By hand?



By Trad.  
OCR?



By AI?



- AI Recognition
- Automation
- Better Decision
- ↓ Human Error
- **Fast to Deploy**

D-Biz

## AI Digital Workforce

Record to report > Procure to pay >  
Order to cash > Supply chain

D-Biz

## AI Virtual Assistant

More than a Chatbot

## AI Web Service

Start Fast & Simple



Start your AI journey with Tech Data

## Data & AI

Smarter Business Insight

## AI Infrastructure

Private/ Public Cloud

## AI Modelling & Data Science

Advanced AI



# 8.10.11

## Remote Access, Virtual Team & Security 遠端存取、虛擬團隊管理 & 安全方案



### Individual efficiency

Provide the basic devices all you need (eg: MacBook/iPad/ Lenovo NB, HPE Server)



### Virtual Meeting

Make your virtual meeting professional (eg: Logitech Meetup, Poly Platform, O365)



### Teamwork Enhancement

Enhance your team communication (eg: SharePoint, O365, int. chatbot, process automation)



### Increasing Security Level

Secure remote access for everyone (eg: Fortinet Firewall, FortiToken, VPN, Sophos, Microsoft)



### Remote Document Management

Secure file & data sharing (eg: HPE Storage, Fortinet Firewall, FortiToken)

**Tech Data  
Corporation**  
Found in 1974



Listed in 1986 (Nasdaq)

**TECD**



# **90**

on the FORTUNE 500

**Tech Data  
Computer Service**  
Found in 1982

[hk.techdata.com](http://hk.techdata.com)

Operation offices in  
**HK & Macau**

A member of  
**Tech Data  
Corporation**  
since Feb, 2017

**IT Solution  
Provider**

- Infrastructure Solutions
- Software Solutions
- Professional Services

**Key Partners**

Automation Anywhere – Cisco – Commvault

Dell EMC – Fortinet – HCL – HPE – IBM – Juniper McAfee

Nutanix – Oracle – Palo Alto – RedHat – Symantec Syncsort –

Tripwire – Veeam – Veritas – VMware

30年系統研發及實施經驗

3,000多間公司採用，遍佈零售、批發、貿易及製造業

100名系統專才及顧問，提供優秀服務

遙距營商計劃-資訊科技服務供應商名單  
Supplier Ref. no.: SP-611-379

Tel: 2416-6711  
www.techland.com.hk  
sales@techland.com.hk

AEON



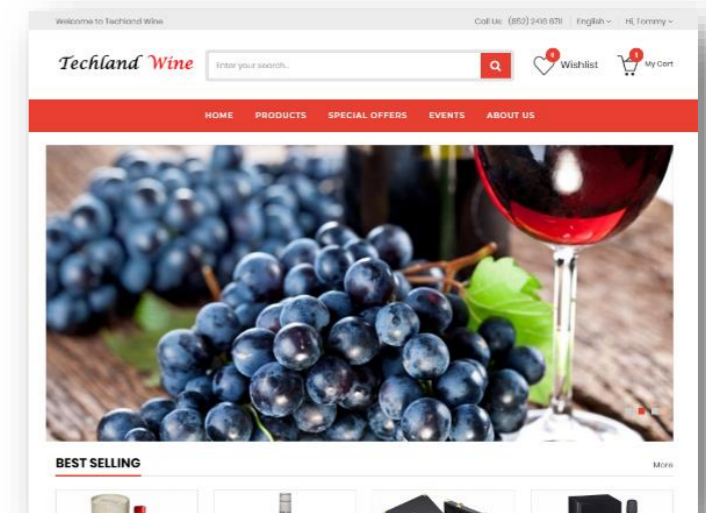
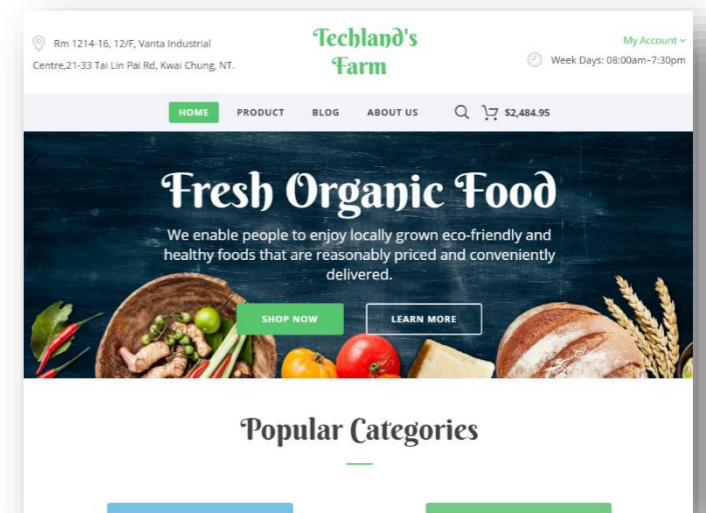
Svenson  
史雲遜



叙福樓中國菜 LHG Chinese Cuisines

# 方案類別 1：電子商貿

- 提供設計範本
- 響應式網頁 (適用網上、手機及其他流動裝置)
- 支援各種網上支付方式
- 網站內容管理系統 (CMS)
- 網上訂單管理中心
- 整合ERP系統，一站式O2O線上線下管理，包括客戶、產品、訂單及配送等資料





# 方案類別 5：流動零售管理

- 可應用於手機或流動零售裝置
- 流動落單及訂單紀錄查詢
- 支援多種電子支付網關
- 支援推廣訊息推送
- 與ERP系統整合





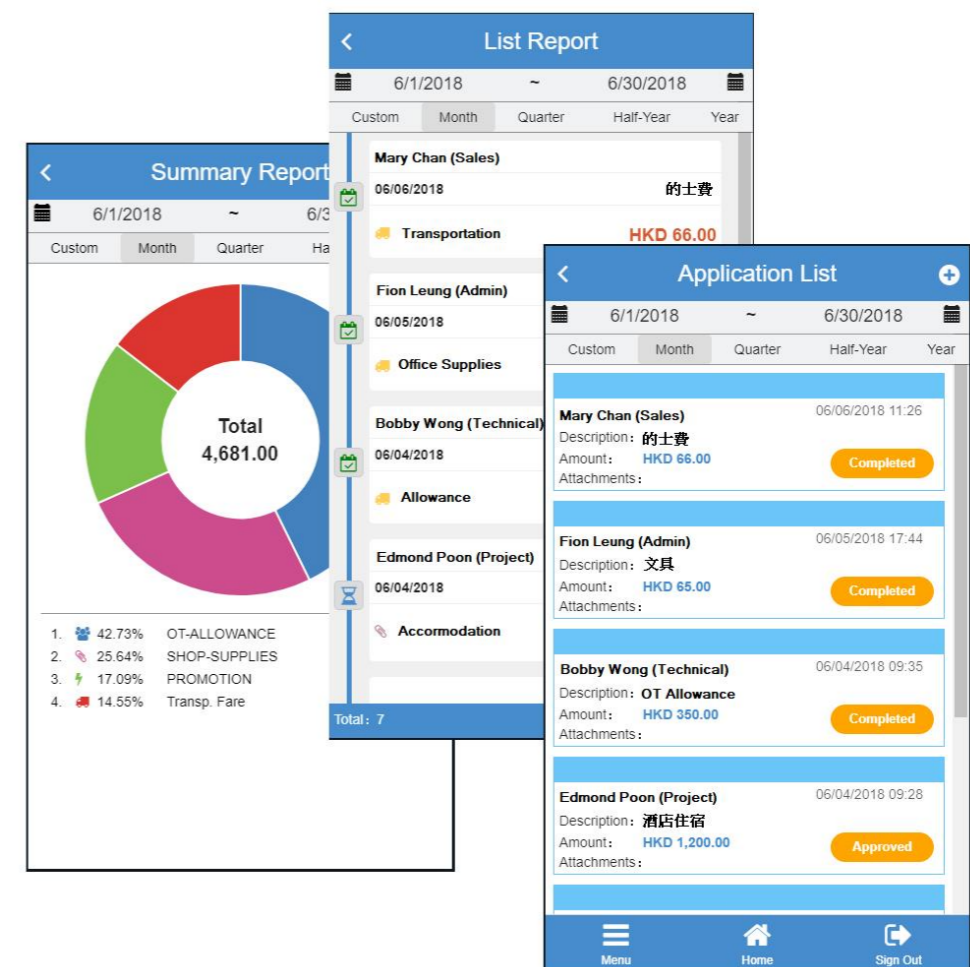
# 方案類別 6：線上 / 雲端財務管理系統

## TecE Accounting - 財務 / 會計

- 銷售憑証
- 收入憑証
- 採購憑証
- 付款憑証
- 日常憑証
- 損益表
- 資產負債表
- 試算表

## Expenses Claim Apps – 流動費用報銷

- 適用於手機及移動設備
- 費用報銷申請及審批流程
- 支援上傳相片 / 單據
- 整合TecE財務 / 會計系統



# 方案類別 12：線上 / 雲端 ERP 系統



## Sales - 銷售

- 報價單
- 銷售訂單
- 訂金發票
- 送貨單
- 發票
- 裝箱單
- 銷售退貨
- 收款單/付款單

## Procurement - 採購

- 採購需求單
- 採購訂單
- 採購訂金發票
- 收貨單
- 供應商發票
- 採購退貨單
- 收款單
- 付款單

## Inventory - 庫存

- 貨物入倉
- 貨物出倉
- 貨物轉倉
- 貨物轉換
- 盤點中心

## Approval Centre Apps – 流動文件審批

- 文件審批流程設定
- 支援批量審批
- 文件審批狀況提示及通知
- 文件預覽

## Manufacturing - 生產

- 產品結構
- 工程修改通知單
- 車間管理
- 智能生產排期
- 物料需求計劃
- 生產流程監控中心
- 產品完成紀錄
- 生產訂單
- 發料單
- 退料單
- 工作單





5G

## D-BIZ HKT 方案簡介

---

香港電訊有限公司  
商業客戶產品及市務高級經理  
葉安迪先生

2020年5月27日

**HKT** 摯誠為你





# HKT 中小企整合方案

一站式顧問服務

## HKT 商業通訊網絡

極速網絡、覆蓋至廣、網絡安全、7x24 客服、穩定服務、一站式方案

技術領先，以客為本

HKT平台及技術支援

點對點整合方案

中小企ICT生態系統  
中小企ICT合作伙伴

四大產業方案  
包括零售及飲食業

csl.

1010<sup>®</sup>

business netvigator<sup>®</sup>

one<sup>™</sup>  
COMMUNICATIONS

HKT  
Cloud Office

HKT  
Biz Wi-Fi



全面覆蓋

全面覆蓋12 個技術方案範疇，配合HKT ICT 合作伙伴，實現數碼轉型



貼心服務

在計劃申請及選擇科技方案過程中，提供專業協助



售後服務

提供7 X 24 客戶支援及相關客戶培訓，配合極速寬頻，確保營運順暢





## 遙距工作



固網流動通訊整合服務  
及會議通

HKT X Office 365



遙距傳取資料  
及共同作業

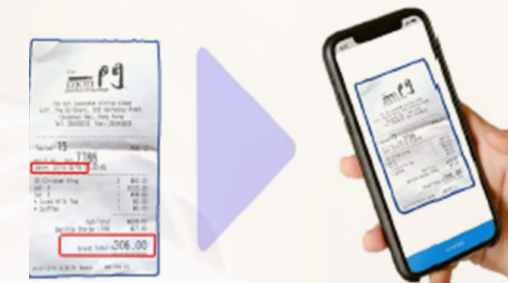
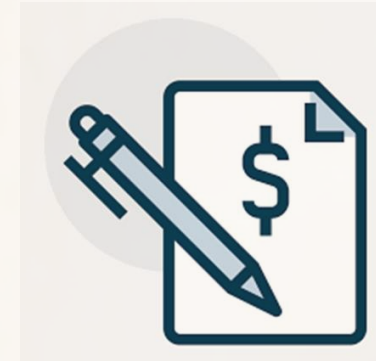
HKT 摯誠為你



## 公司營運



雲端會計系統



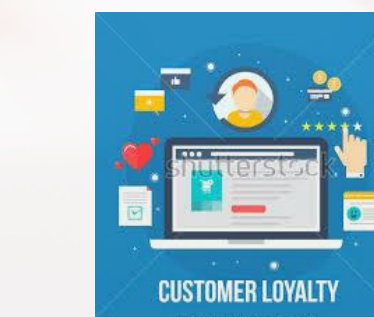
雲端人事管理系統



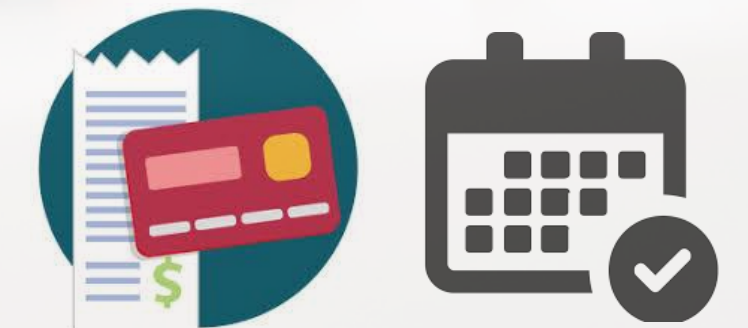
## 業務發展



網上商店



客戶關係管理



想知道最新HKT、科技及數碼轉型的資訊？

HKT®



HKT Enterprise Solutions

facebook



LinkedIn®



SP-881-698

中小企熱線：120120



中國最大的企業管理軟件 (來源 IDC)  
全球十大ERP供應商之一 (來源 Garner)



17,000+ 員工



230+ 分支機構  
5 上市公司



海外業務公司  
300+ 員工

Yonyou Profile 2020

用友  
yonyou







## 用友 - 一體化零售方案

通過一體化零售方案整合零售前店及後台ERP系統，實現數字化門店對線上服務線下體驗深度融合，提供完整的商品、價格、促銷、會員、交易、要貨、店存等業務。



電商通  
yonyou

友零售

U會員

U訂貨

立即聯繫我們了解更多產品資訊



+852 3907 3038



enquiry@yonyou.com.hk

**用友香港** 已成為遙距營商計劃 **「參考服務供應商」** (編號: SP-821-716), 適合不同行業, 不同方案。



# Solomon Hong Kong

D-Biz IT Service Provider Reference : [SP-958-887](#) (Category 1: Online Business)

## Courses.

There are a variety of courses that you can take online and you can decide your own pace as you like. You can also arrange a session for your team.

## Coaching.

It is the most effective way to gain knowledge and skills you need to perform well with hands-on sessions in your own context.

## Consulting.

You may need advice when facing difficult situations especially when you have so many options. Right analysis is the basis for better decisions.





# Popular Courses



## Highly Effective Ways for Search Engines Success

What is the right strategy for Search Engine (Marketing)? How to show your brand on the first page? How to optimize your (SEM) Ad performance?



## Strategic e-Channels Advertising Tactics

How to grow your target audience with right channels? Are you mastering the game rules of key channels? What are the success factors for getting maximum exposure?



## Boost Your Online Sales Significantly

How to generate first time purchases? How to shorten the checkout process? How to creating the demand for increasing sales? Increase ROI with lower cost per sales.

**HK\$30,000 (3 months Service )**



## SEO Consultation (3 Months)

**Period:** 12 Weeks (Inclusive)

**Format:** 4 Meetings or Online Conferences + Offline Review

**Expected Results:** Identify most important keywords & search terms that are important to the business as required for the targeted brand website to implement the copy-writing style. Skill transfer to the content managers to continue and develop contents that are search engine friendly. Ensure necessary search engine relevant actions are being taken.

**HK\$25,000 /month**



## Business Advisor (Monthly)

**Period:** 3 Months Contract

**Format:** 2 Meetings or Online Conferences per month + Offline Q&A (Whatsapp, Skype, eMail...)

**Topics:** Business (Online & Offline) Strategy, Sales & Marketing, Marketing & Advertising

**Contact Points:** Limited to 3 business managers

**HK\$20,000 each Website**



## Website Consultation

**Period:** 12 Weeks (Inclusive)

**Format:** Initial Requirements Meeting + Presentation Meeting + Offline Communications with Web Designer

**Expected Results:** Design a website with good user experience that is driving for actions of the target audience. Web Designer should also implement the basic SEO elements in the website for better performance.

# D-Biz Special Offerings by Solomon HK

(D-Biz IT Service Provider: **SP-958-887**)

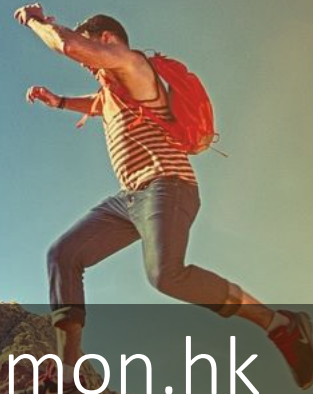
Digital Marketing/Improvement Areas	Budget HK\$ (K)
Generating more eBusiness traffic by <b>Search Engine Optimization Consultation &amp; Enablement</b> (3 months enablement process to identify key business objectives and important keywords mix for sales opportunities for growth)	30
<b>Website User Experience Enhancement</b> : Improving enquiry funnel on website to allow faster connection/communication with customers through enquiry forms/chatbot/online chat/...etc	25
<b>Facebook Fan Page linkage to online shop</b> product items to streamline sales process and increase sales potential of the viewers of facebook fan page	10
Installation of Customer Management Systems and promotion through <b>email direct marketing campaigns</b>	25
<b>Digital Strategy Planning &amp; Consultation</b> (3 hours session) - Strategic planning and analysis of the potential actions for improving digital online presence & customer base building for better sales growth	10





# Thank you!

Let Us Help You Elevate Your Success  
in the Right Ways.



[info@solomon.hk](mailto:info@solomon.hk)

[www.solomon.hk](http://www.solomon.hk)

[facebook.com/solomon.hkg](https://facebook.com/solomon.hkg)

[linkedin.com/company/solomon-hk](https://linkedin.com/company/solomon-hk)





**BRIDGEBUILDERHRMS**  
LEADERSHIP THRU UNDERSTANDING

# 雲端管理系統

專業雲端改革 提高企業生產力



想了解更多?  
掃描 QR Code 去 [bbhrms.com](http://bbhrms.com) ; 或  
致電 3529 4347

## 服務香港企業經驗豐富



香港成立超過 **30** 年

## 雲端服務穩定可靠

2000年起應用遙距技術



## 迅速安裝、解決疑難



- 香港員工超過**300**人
- 香港熱線及支援中心

已列入 **參考服務供應商** 名單

供應商號碼:

**SP-379-722**

## 涵蓋**4**類資訊科技方案

6. 線上 / 雲端財務管理系統
7. 線上 / 雲端人力資源管理系統
8. 遙距文件管理、雲端儲存及遠端存取服務
12. 其他線上 / 度身訂造 / 雲端業務支援系統

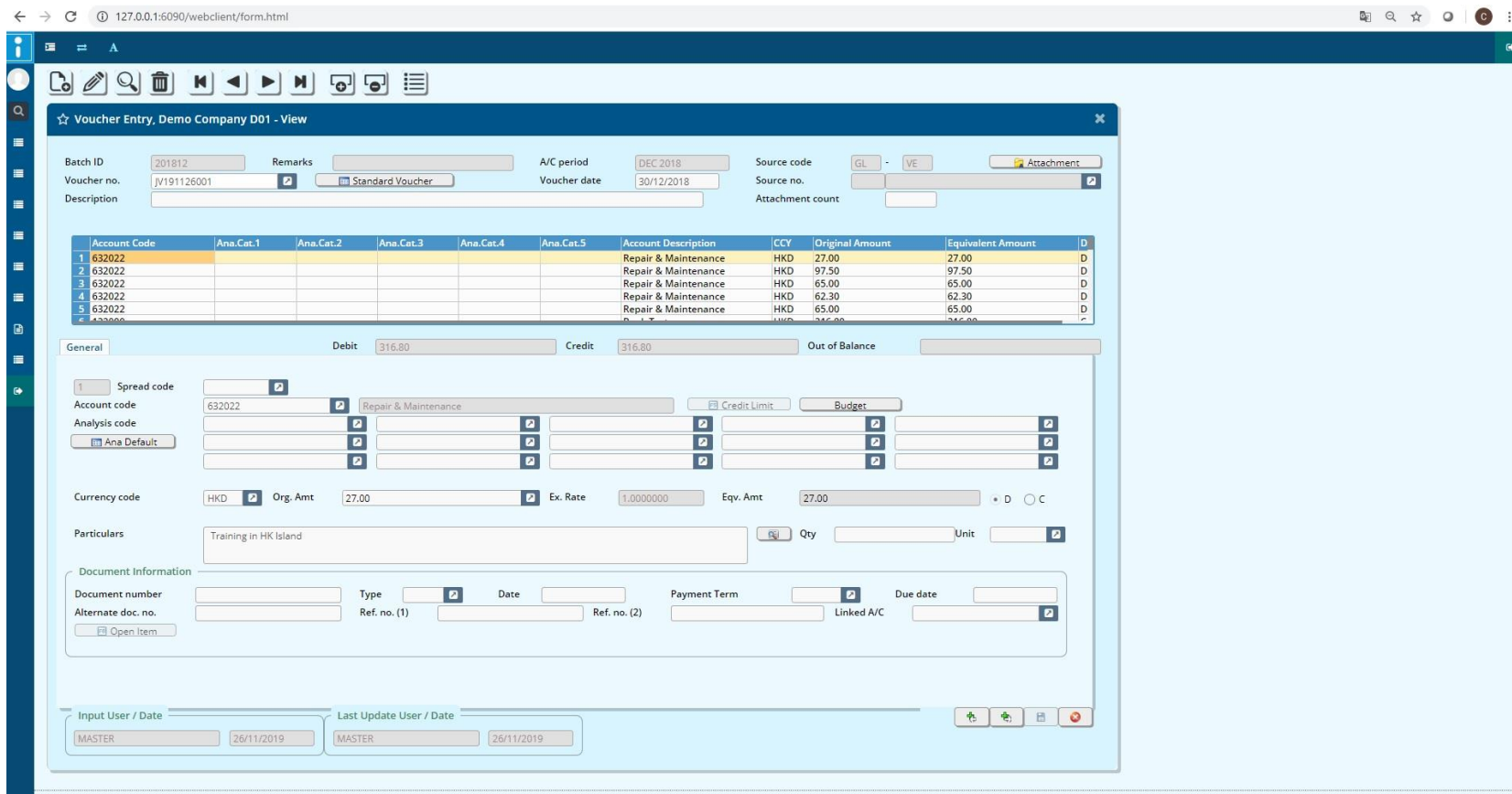
中小企專享

**D-Biz**

特別優惠方案

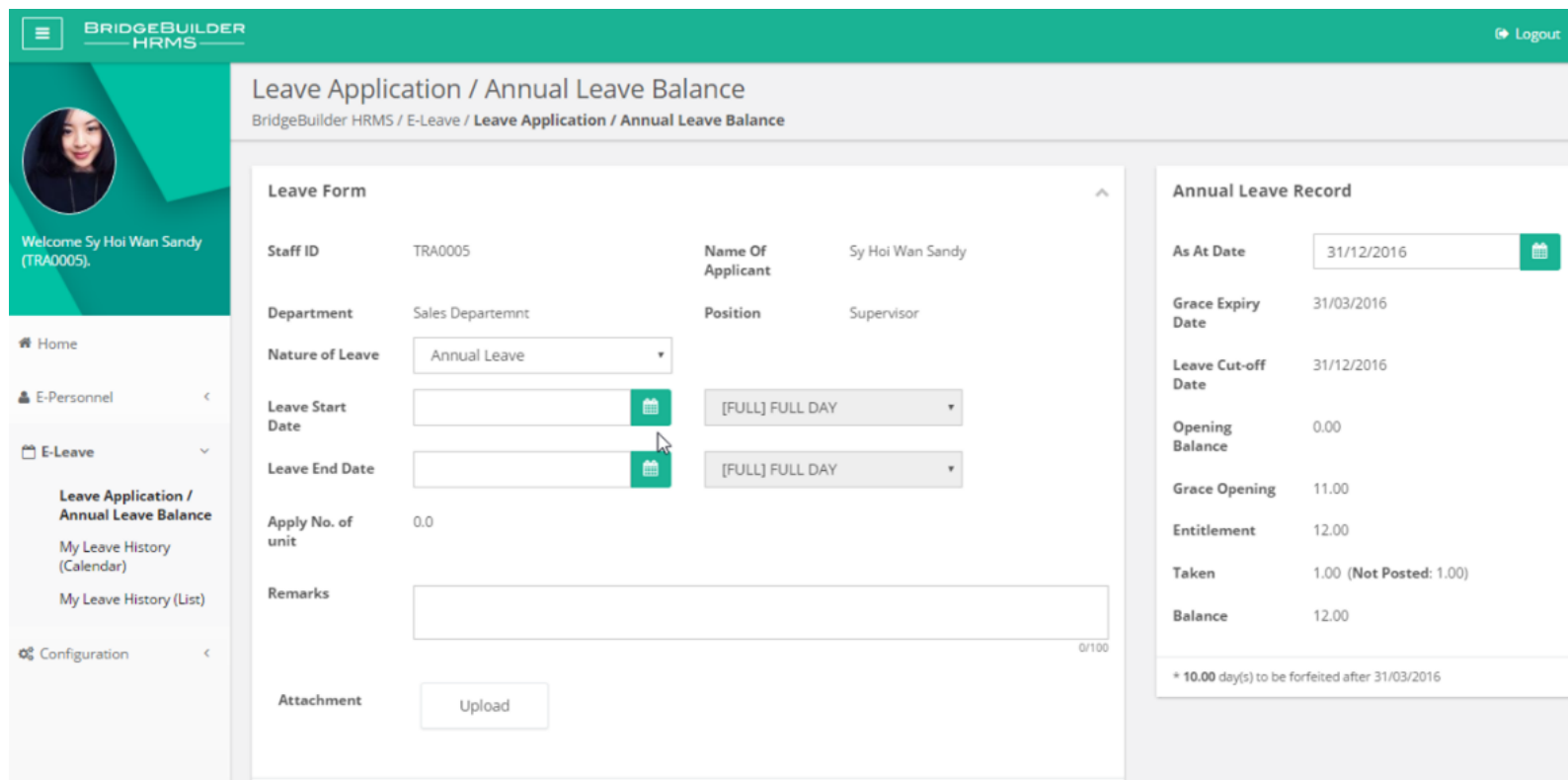
# 旗艦產品 | FlexAccount Cloud

- 專業會計系統 + 雲端服務
- 老闆掌握即時財務資訊
- 按分店分拆P&L等報表
- 非POS內置會計功能可比
- 滿足對財務分析有要求之企業
- 適合大小型企業



## 配合香港法規 | BBHRMS Cloud

- 手機適用ESS、MSS界面
- 電子報稅服務符合稅務局規格
- 符合香港**713**法例計算平均工資
- 配合「**418**規則」編排上班時間
- 大小型企業適用



The screenshot shows the BridgeBuilder HRMS ESS interface for a leave application. The user is Sy Hoi Wan Sandy (TRA0005), a Supervisor in the Sales Department. The application is for Annual Leave, starting and ending on [FULL] FULL DAY. The system shows an opening balance of 0.00 and a taken balance of 1.00 (Not Posted: 1.00). The annual leave record shows a grace expiry date of 31/03/2016 and a balance of 12.00. A note indicates that 10.00 day(s) will be forfeited after 31/03/2016.

Field	Value
Staff ID	TRA0005
Department	Sales Departemnt
Nature of Leave	Annual Leave
Leave Start Date	[FULL] FULL DAY
Leave End Date	[FULL] FULL DAY
Apply No. of unit	0.0
Remarks	
Attachment	Upload

Annual Leave Record	
As At Date	31/12/2016
Grace Expiry Date	31/03/2016
Leave Cut-off Date	31/12/2016
Opening Balance	0.00
Grace Opening	11.00
Entitlement	12.00
Taken	1.00 (Not Posted: 1.00)
Balance	12.00

ESS介面



尚有其他 **雲端系統** 如文件管理系統等

立即報名 **Webinar** 睇詳細示範

**類別6**: 線上 / 雲端財務管理系統  
你必須要知道關於現金流的事 - LedgerBase

6月2日  
6月3日

**類別6**: 線上 / 雲端財務管理系統  
全新FlexAccount插件: 圖像化財務報表 - InnoBoard

6月3日

**類別7**: 線上 / 雲端人力資源管理系統  
貼合香港法規雲端HR系統 - BBHRMS

6月4日

**類別6**: 線上 / 雲端財務管理系統  
香港企業財務管理之選 - FlexAccount

6月9日

即去 [bbhrms.com/webinar](http://bbhrms.com/webinar) 或  
掃描QR Code報名



或

立即致電 **3529 4347** 或 E-mail: [info@bbhrms.com](mailto:info@bbhrms.com) 查詢



**opentext**<sup>™</sup>

# Enabling remote workforce with document digitization

Completing digitalization journey with OpenText capture solution.

Patrick KU

Email: [pku@opentext.com](mailto:pku@opentext.com)



# opentext™

NASDAQ, TSX: OTEX

A TSX-60 Company

## Trust and quality

Delivering trusted and quality solutions for over 28 years.

**Trillions**  
in network  
commerce

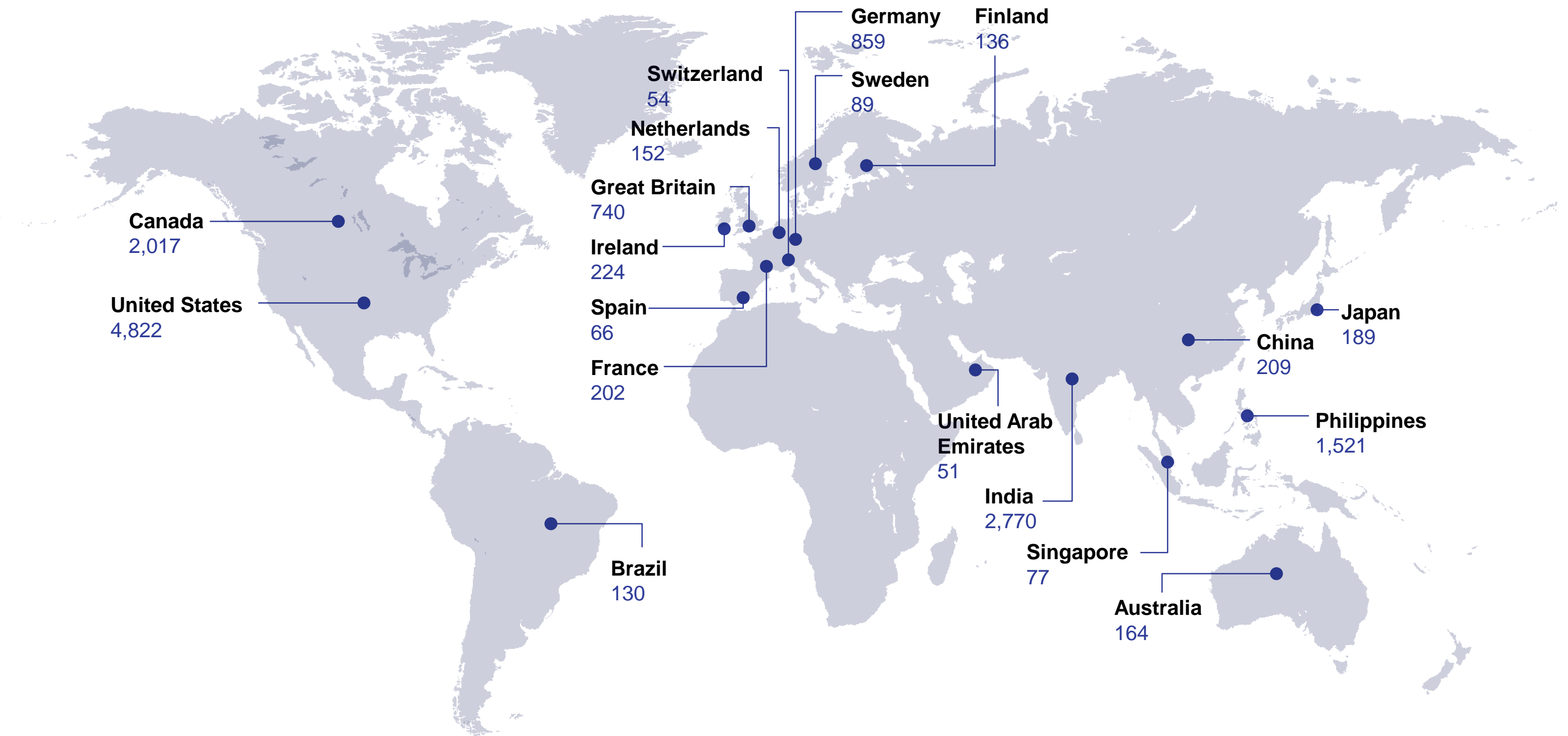
**3 Exabytes**  
under  
management

**137 Million**  
secured end  
points

**100 Million**  
end users

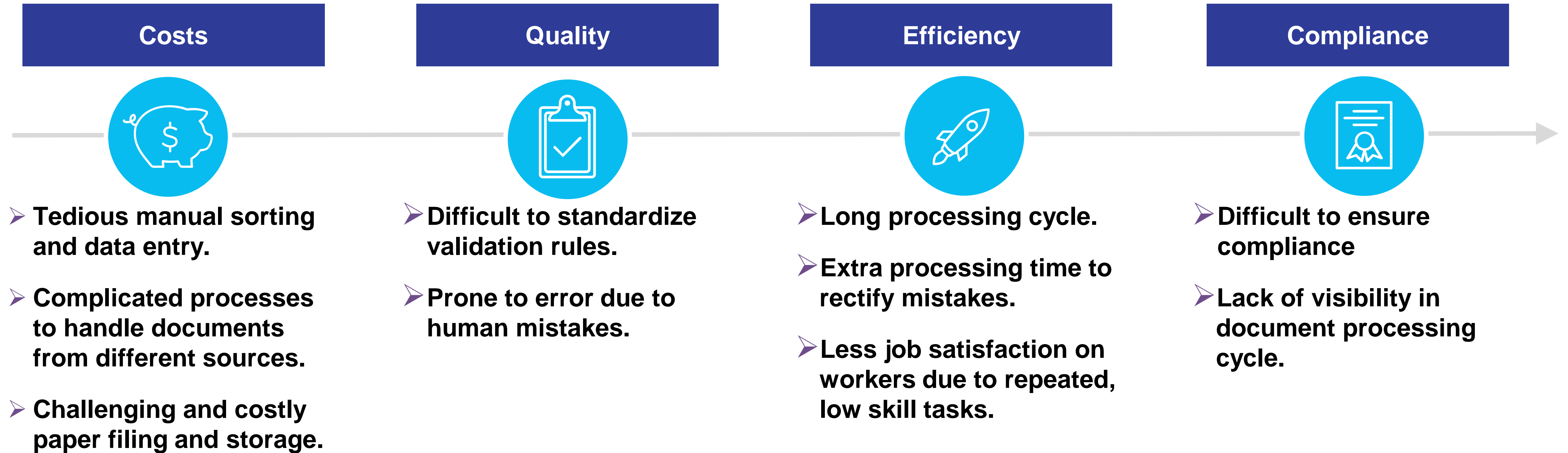
**60 Million**  
secure ID's

**99.99%**  
uptime in our  
cloud



opentext™

# The problem of manual document process





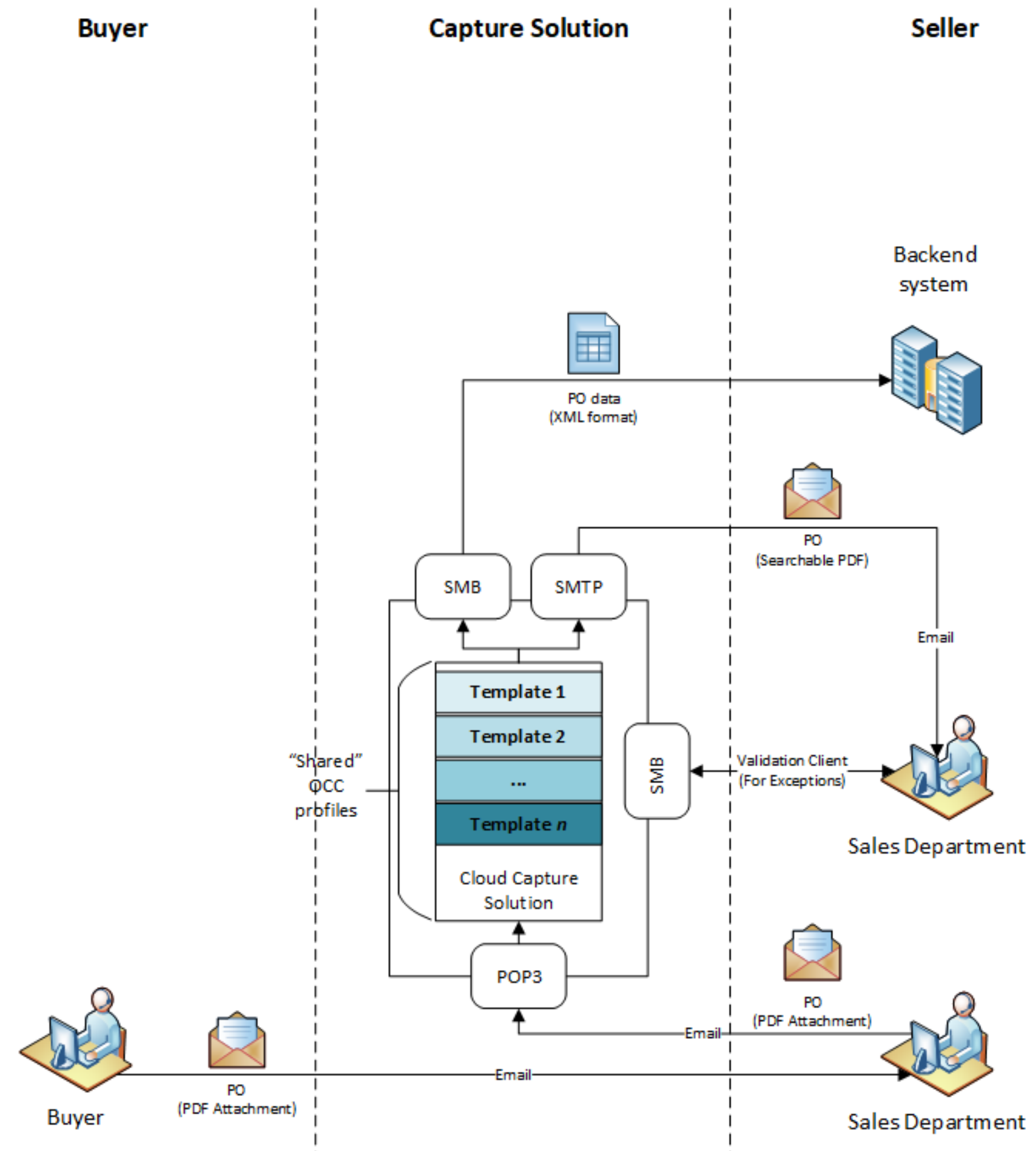
# Capture solution for PO

- **Typical scenario:**

1. A buyer sends a PO to a supplier by fax or email.
2. The order is picked up by our capture solution.
3. Our capture solution identifies document type and use adaptive recognition algorithm to decide which extraction criteria to use for document separation, classification and data extraction.
4. Data extracted are saved in CSV/XML format ready for ERP integration.

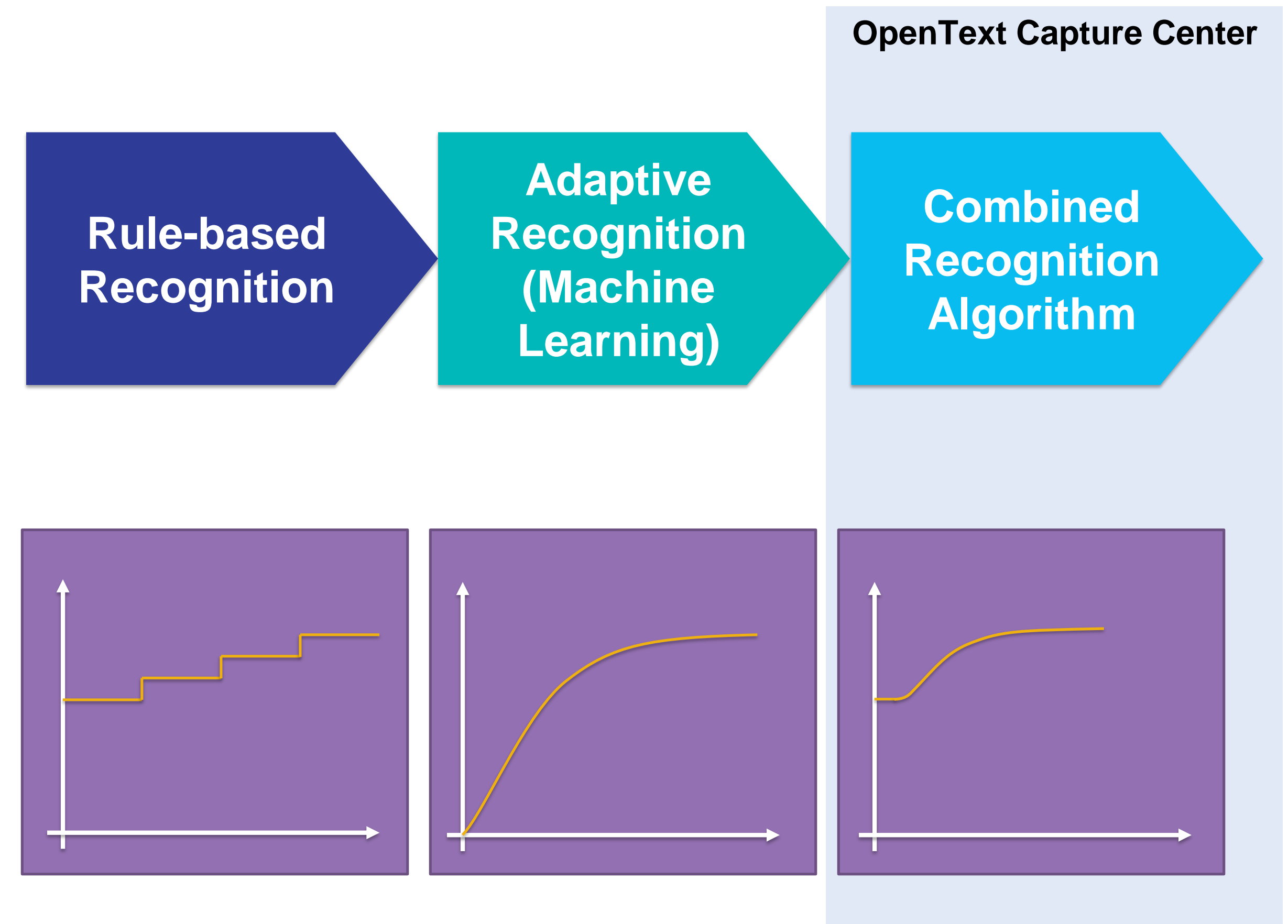
- **Advantages:**

- Transparent to customers
- Adaptive recognition to speed up deployment and minimize development effort.



# OpenText Capture Center

- Users handles same type of documents (e.g. invoices, contracts) with multiple layouts depending on vendors.
- **OCC** combines different approaches for classification and data extraction:
  - Rule-based recognition
    - Define standard rules to capture contents for high volume documents to ensure gain in efficiency.
  - Adaptive recognition
    - End users to train the capture solution for un-seen documents/layouts with machine learning.



**Result: Increase of recognition rate with shorter template development cycle**

# Solution components

Components	Estimated Cost (HKD)
Hardware & Infrastructure <ul style="list-style-type: none"><li>• Server hardware/Cloud hosting</li><li>• Windows Server license</li></ul>	Provided by customer
OpenText Software License <ul style="list-style-type: none"><li>• OCC unlimited field extraction perpetual license with Asian Lang. (10,000 pages/year)</li></ul>	Approx. \$15,000
OpenText Software Maintenance Program <ul style="list-style-type: none"><li>• “Prime Protect” 24x7 product support</li></ul>	Approx. \$3,000
Professional Services <ul style="list-style-type: none"><li>• OCC installation and license activation</li><li>• OCC profile development and testing</li></ul>	\$50,000+



**opentext™**

Thank you

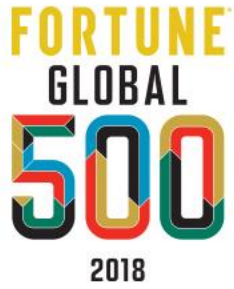


[twitter.com/opentext](https://twitter.com/opentext)



[linkedin.com/company/opentext](https://linkedin.com/company/opentext)

**[opentext.com](https://opentext.com)**



# China Telecom Global Retail Solutions for D-Biz Program

\*On-list Service Provider Reference Number: SP-709-418

EXPLORING  
**SUCCESS**  
TOGETHER



# Powerful Ways to Revitalise your Business in 2 weeks

全方位跨境O2O電商方案 助你極速轉型「疫」市創商機

- ✓ **Ready your All-in-one E-commerce Platform in 2 weeks:**
  - ✓ Omni-Channel Management
  - ✓ **Digital & Precision Marketing:**
    - ✓ **Help you target 700 Million potential audience**
  - ✓ Cross-border services
  - ✓ Big Data Analysis
  - ✓ Supply Chain Service & Solution
  - ✓ Payment Solution
- ✓ **Ready your Mobile App in 2 weeks:**  
**Includes PC Web, H5, iOS, Android, Mini-Programs (WeChat & more)**

想擁有淘宝/TMall 級  
電商平台不是夢!





# A "Fulfil & Serve" - centric View



# Exclusive Closed-loop Commercial Touch Points

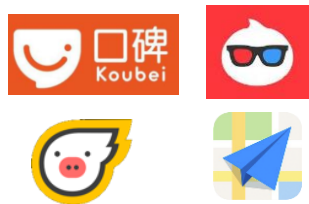
## Omni-Dimensional

## Real-Time

### CORE COMMERCE



### LOCAL SERVICES



## Sizable

Serving  
**700 Million**  
Customers

**covers 90%  
of Chinese netizens**

### DIGITAL MEDIA & ENTERTAINMENT



### PAYMENT & FINANCIAL SERVICES



### LOGISTICS



\* Affiliated entities / businesses

# WhatsApp Business API AI Chatbot (applicable to WeChat, Facebook Messenger, Kaokao, etc.)

## WhatsApp

- Active base of **1.5+ billion global users**
- Penetration rates in European countries as high as **85%**
- **3<sup>rd</sup> most downloaded** mobile app in the world

## WeChat

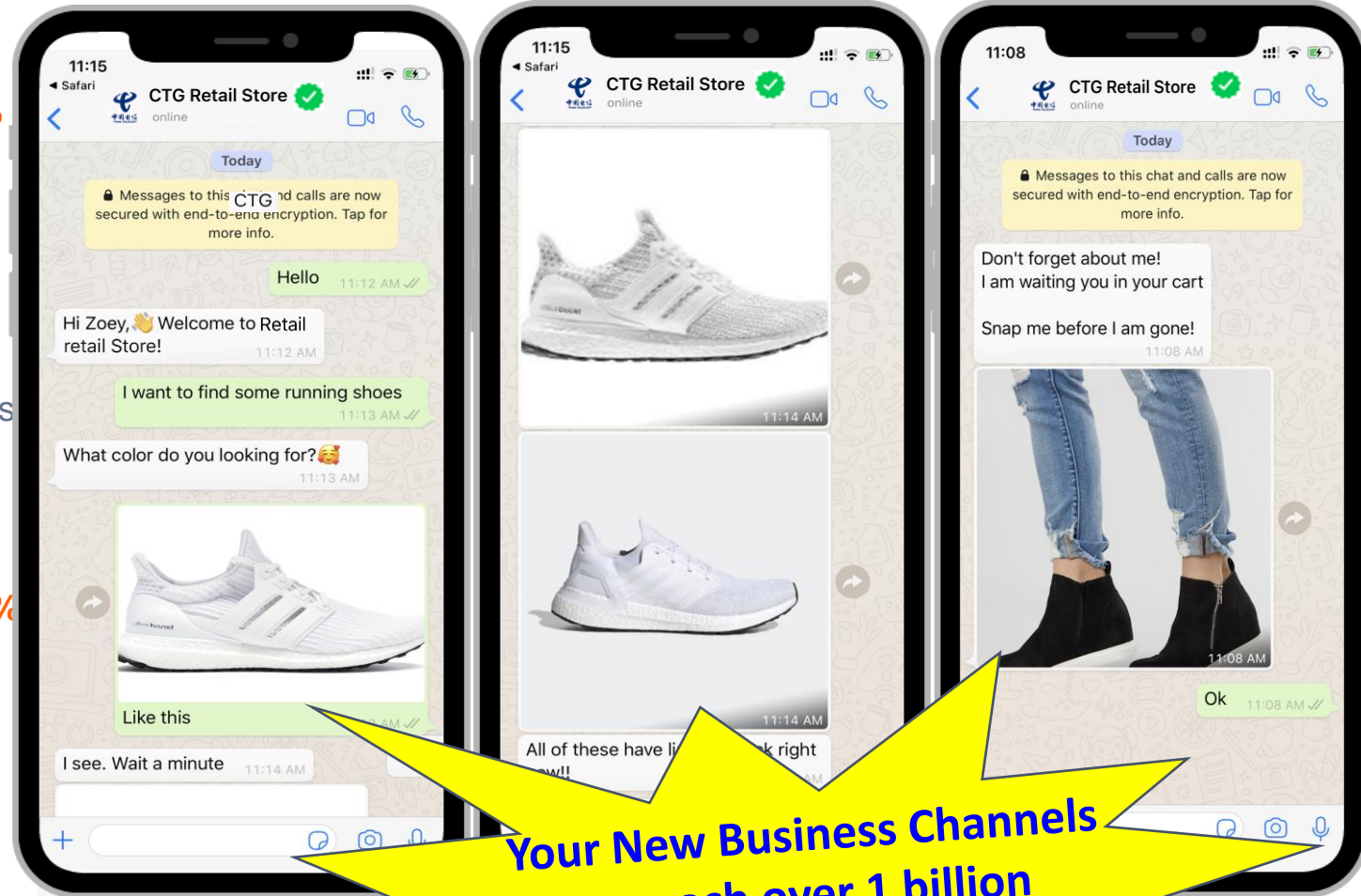
- Active base of **1.05+ billion global users**
- 900 million use the app daily
- **100 million outside of China** with expats and travellers

## Facebook Messenger

- Active base of **1.3+ billion global users**
- Penetration rates in European countries as high as **58%**

## Powerful Business & Marketing Applications:

- ✓ **Sample Redemption**
- ✓ **A.I Sales Recommendation**
- ✓ **Abandoned Cart Recovery**
- ✓ **Food Ordering/Ticketing/Booking**
- ✓ **In-app Payment**
- ✓ **Loyalty Program (CRM API Integration)**
- ✓ **Live Chat & Customer Support**
- ✓ **Omni-channels enabled**

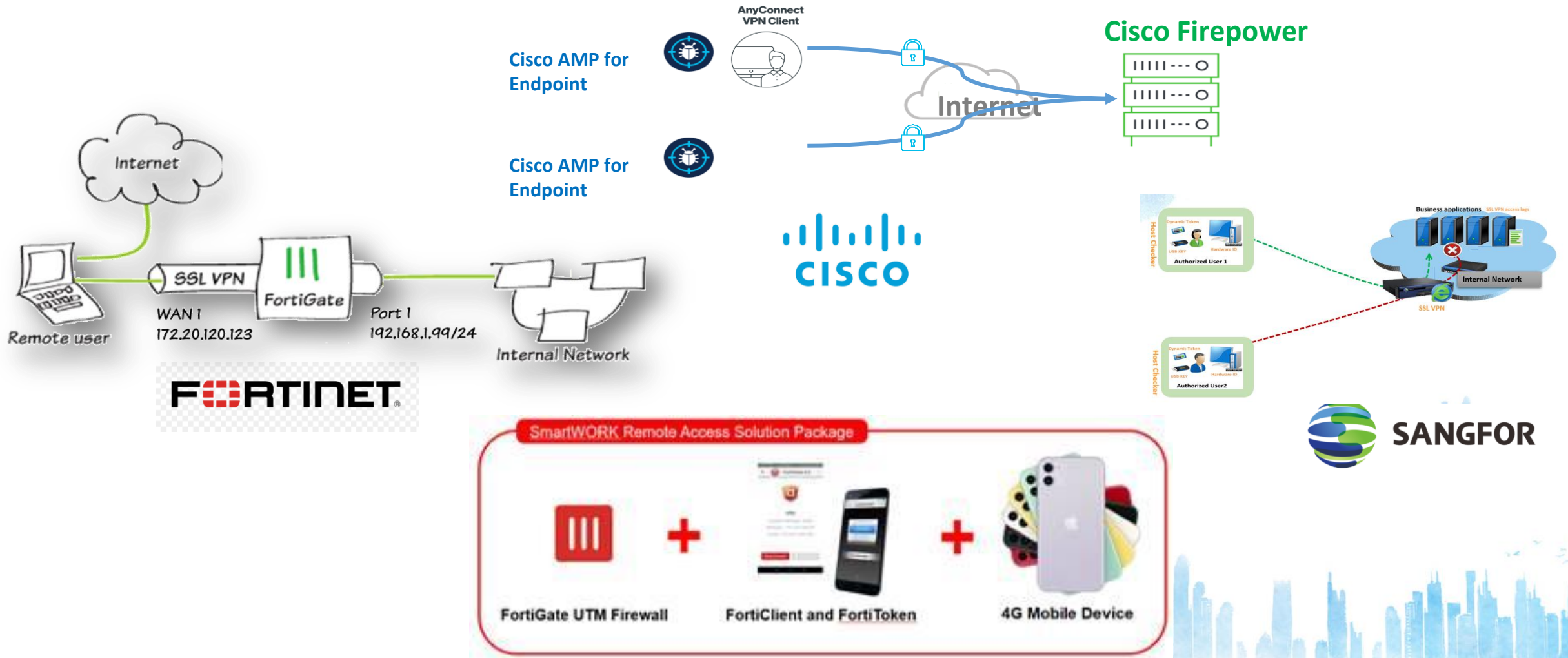


**Your New Business Channels  
to reach over 1 billion  
potential consumers**



# Work From Home Remote Service - Secured Mobile VPN Access Solution

Enhance the capabilities of remote VPN access based on customers' existing network infrastructure



**SmartWORK Remote Access Solution Package**

- FortiGate UTM Firewall
- FortiClient and FortiToken
- 4G Mobile Device



# CTG Global Retail Solutions

Lead You a Successful Way  
to Greater Bay Areas & the World



## SaaS Optimisation Solutions



## Direct Connections to Public Clouds



## O2O & Guest WiFi Solutions with Social Authentication



## 3D Signage & AI Whatsapp/Facebook Chatbot Solution



## SmartPAL Mobile Office Solution



For more information, please visit  
[www.chinatelecomglobal.com](http://www.chinatelecomglobal.com)  
Contact: CTGRetailSolution@chinatelecomglobal.com  
Hotline: (852) 3100 0000

## Contact Info

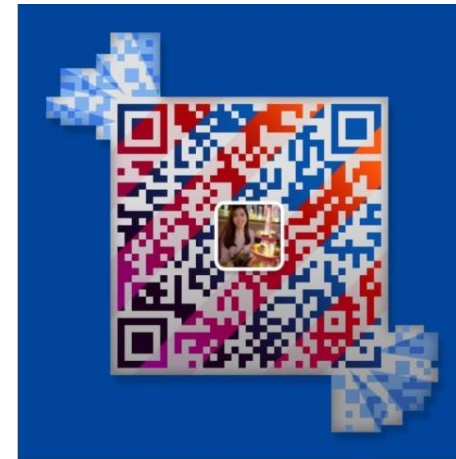
➤ For enquiries:  
[CTGRetailSolution@chinatelecomglobal.com](mailto:CTGRetailSolution@chinatelecomglobal.com)

**Cara Wong**

➤ Email: [carawong@chinatelecomglobal.com](mailto:carawong@chinatelecomglobal.com)

➤ Tel: 2582 9130

➤ WeChat:





# EXPLORING **SUCCESS** TOGETHER



中國電信國際有限公司

香港灣仔告士打道108號 光大中心38樓

電話: +852 2877 9777

傳真: +852 2877 0988

電郵: [cs@chinatelecomglobal.com](mailto:cs@chinatelecomglobal.com)

[www.chinatelecomglobal.com](http://www.chinatelecomglobal.com)

